

**Minutes of Meeting bid No. GEM/2023/B/4189229**

S.No .	Name of the Consultant	Existing Content of RFP	Queries raised by the bidder firm	Proposed amendment to the respective clauses of the RFP document
1.	M/s Mercados Energy Markets India Pvt. Ltd.	(i).(A). I. Technical Evaluation (Section :3) Specific experience of the consultants relevant to the assignment will be examined with emphasis on handling ARR (Tariff determination) related exercises of the Regulatory Commissions and utilities during the last 5 years	<b>Proposed Clause:</b> Specific experience of the consultants relevant to the assignment will be examined with emphasis on handling ARR (Tariff determination) related exercises of the Regulatory Commissions and utilities during the last 5 7 years.  <b>Rationale:</b> As per the scoring in the Technical evaluation criteria bidder has to furnish 40 MYT/ARR/APR Orders/Petitions for ERCs/Utilities to obtain full marks, so it is requested from JERC to increase the span of years in which bidder can show their experience incorporating such number of MYT/ARR/APR Orders/Petitions for ERCs/Utilities	<b>No Change</b>
2.		(i).(A). I. Technical Evaluation (Section :3)  The mark under this criterion shall be normalized with respect to maximum marks i.e., 40. The highest marks obtained by any bidder shall be set to 40 while marks of others have been computed proportionally with reference to the highest marks.	Proposed Clause: <del>The mark under this criterion shall be normalized with respect to maximum marks i.e., 40. The highest marks obtained by any bidder shall be set to 40 while marks of others have been computed proportionally with reference to the highest marks.</del> The marks under this criterion are subjected to a maximum of 40 Marks. Rationale: If the marks are to be distributed on pro-rata basis then it becomes very difficult for the bidder who has sufficient experience to compute and access own marks at the time of submission of the bid. In case of scoring criteria in any tendering process the marking to be allotted to any bidder must be precise and specific.	<b>Clause</b> shall stand replaced as under: -  <b>The marks under this criterion are subjected to a maximum of 40 Marks.</b>
3		(iii).(A). I. Technical Evaluation (Section :3)  (iii) Qualification and competency of the	Proposed Clause: (iii) Qualification and competency of the key professional staff, Qualifications Sub-criteria • MBA/PGDM/M.Tech from IITs/IIMs	<b>No Change</b>

		<p>key professional staff, Qualifications Sub-criteria</p> <ul style="list-style-type: none"> <li>• MBA/PGDM/M.Tech from IITs/IIMs</li> </ul> <p>Marks for each degree for each individual 01</p> <ul style="list-style-type: none"> <li>• B.Tech/B.E. Marks for each degree for each individual 01</li> <li>• MBA/PGDM/MBE/M.Tech from other college / university Marks for each degree for each individual 0.5</li> <li>• MA/MCom/MSc/LLB/CA/CS/CFA/CMA.</li> </ul> <p>Marks for each degree for each individual 0.5 1</p> <ul style="list-style-type: none"> <li>• BA/BCom/BSc/MSc/BCA/BBA Marks for each degree for each individual 0.5</li> </ul>	<p>Marks for each degree for each individual 01</p> <ul style="list-style-type: none"> <li>• B.Tech/B.E. Marks for each degree for each individual 01</li> <li>• <del>MBA/PGDM/MBE/M.Tech from other college / university</del> Marks for each degree for each individual 0.5</li> <li>• MA/MCom/MSc/LLB/CA/CS/CFA/CMA.</li> </ul> <p>Marks for each degree for each individual 0.5-1</p> <ul style="list-style-type: none"> <li>• BA/BCom/BSc/MSc/BCA/BBA Marks for each degree for each individual 0.5</li> </ul> <p><b>Rationale:</b> Professionals from any specific institutes shall not be given higher weightage, rather the experience of the individual in relevant field shall be considered for awarding of higher marks. Including such criteria will give advantage to a very few bidders making it as preferential criteria, which should never form part of scoring criteria. In fact, MBA (Power/Energy) courses are specialised MBA courses from specialised power sector government institutes such as National Power Training Institute, Apex body of the Ministry of Power, Govt. of India and NTPC Business School, the candidates of which gets way lower score than IIT/IIM candidate. Also, degrees like BA/BCom/BSc/BCA/BBA cannot be treated or given same marks as compared to degrees like CA/CS, as they are rather higher level of education degrees, requiring more expertise and efforts to accomplish. Individual with CA/CS degrees are expert in financial aspects, making them critical part of Power Sector/Tariff related Consultancy and should be awarded same marks as B.Tech/B.E or MBA/PGDM/M.Tech. Since, Financial modelling is an essential and a major part of the scope of work, Chartered Accountants have specialised financial modelling skillsets to enhance the quality and accuracy of the Tariff Order deliverables.</p>	
4	M/s Deloitte Touché Tohmatsu	(i).(A). I. Technical Evaluation (Section :3) (i) Specific experience of the consultants relevant to the assignment	(i) Specific experience of the consultants relevant to the assignment will be examined with emphasis on handling ARR (Tariff determination) related exercises of	<b>Clause</b> shall stand replaced as under: -

India LLP

will be examined with emphasis on handling ARR (Tariff determination) related exercises of the Regulatory Commissions and utilities during the last 5 years.

Experience in	Marks assigned
MYT/ ARR/ APR Orders/ Petitions for ERCs/ Utilities	1 mark for each tariff petition/ order
Other Regulatory ERCs/Utilities matters for	0.50 mark for each assignment/ project

The mark under this criterion shall be normalized with respect to maximum marks i.e., 40. The highest marks obtained by any bidder shall be set to 40 while marks of others have been computed proportionally with reference to the highest marks.

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Experience in	Marks assigned
MYT/ ARR/ APR Orders/ Petitions for ERCs/ Utilities	1 mark for each tariff petition/ order
Other Regulatory ERCs/Utilities matters for	0.50 mark for each assignment/ project

~~The mark under this criterion shall be normalized with respect to maximum marks i.e., 40. The highest marks obtained by any bidder shall be set to 40 while marks of others have been computed proportionally with reference to the highest marks.~~

Rational: The evaluation criteria already prescribes 1 marks for each petition/order and 0.5 marks for other assignments in regulatory matters subject to maximum of 40 marks. Therefore, firm being able to meet the maximum marks with the help of their credentials should be provided the maximum marks instead of pro-rating the same with respect to highest. It is submitted that firms which have scored the maximum marks should be kept at equal levels as compared with firms which have more than 40 tariff petition/order as the same could be due to several reasons such as multiple Discoms in the state or large number of orders being handled by few ERCs such as CERC. This prorating in turns gives undue advantage to the specific firm while the other firms scoring maximum marks are equally competent to undertake the assignment. Therefore, it is submitted that firms being able to achieve maximum marks based on the scoring methodology (1

(i) Specific experience of the consultants relevant to the assignment will be examined with emphasis on handling ARR (Tariff determination) related exercises of the Regulatory Commissions and utilities during the last 5 years.

Experience in	Marks assigned
MYT/ ARR/ APR Orders/ Petitions for ERCs/ Utilities	1 mark for each tariff petition/ order
Other Regulatory ERCs/Utilities matters for	0.50 mark for each assignment/ project

**The marks under this criterion are subjected to a maximum of 40 marks.**

			marks for each petition/order and 0.5 marks for other assignments) should be allotted the same marks without any need for prorating.	
5		<p>(iii)(A). I. Technical Evaluation (Section :3)</p> <p>(iii) Qualification and competency of the key professional staff will be evaluated giving due attention to the man-weeks committed by the team leader and other professionals, who will be actually working on the project. The sub criterion to be followed for evaluation of the key professionals shall be (a). Educational Qualifications and (b). experience in carrying out similar assignment/jobs. In order to evaluate this aspect, the Committee shall evaluate the qualification, experience and total number of projects done by 5 no. of key personnel working with the firm as per submission in Form-2. ----</p> <p>The mark under this criterion shall be normalized with respect to maximum marks i.e., 35. The highest marks obtained by any bidder shall be set to 35 while marks of others have been computed proportionally with reference to the highest marks.</p>	<p>(iii) Qualification and competency of the key professional staff will be evaluated giving due attention to the man-weeks committed by the team leader and other professionals, who will be actually working on the project. The sub criterion to be followed for evaluation of the key professionals shall be (a). Educational Qualifications and (b). experience in carrying out similar assignment/jobs. In order to evaluate this aspect, the Committee shall evaluate the qualification, experience and total number of projects done by 5 no. of key personnel working with the firm as per submission in Form-2. ----</p> <p><del>The mark under this criterion shall be normalized with respect to maximum marks i.e., 35. The highest marks obtained by any bidder shall be set to 35 while marks of others have been computed proportionally with reference to the highest marks.</del></p> <p><b>Rational:</b> On similar lines as explained above, it is requested that the absolute value determined based on the criterias defined should be considered. Normalization with respect to the highest value further leads to creation of additional gap inspite of the fact that the proposed team personnel may have adequate experience and qualification to undertake the assignment.</p>	<p><b>Clause</b> shall stand replaced as under: -</p> <p>(iii)Qualification and competency of the key professional staff will be evaluated giving due attention to the man-weeks committed by the team leader and other professionals, who will be actually working on the project. The sub criterion to be followed for evaluation of the key professionals shall be (a). Educational Qualifications and (b). experience in carrying out similar assignment/jobs. In order to evaluate this aspect, the Committee shall evaluate the qualification, experience and total number of projects done by 5 no. of key personnel working with the firm as per submission in Form-2. ----</p> <p><b>The marks under this criterion are subject to a maximum of 35 marks.</b></p>
6	Joint Electricity Regulatory Commission	(b).(ii).(A). I. Technical Evaluation (Section :3)		<b>Clause</b> shall stand replaced as under: -

**(b) Work plan** – the bidder shall propose and justify the main activities of the assignment/job, their content and duration, phasing and interrelations, milestones (including interim approvals by the Employer), and delivery dates of the reports. The proposed work plan shall be consistent with the technical approach and methodology, showing understanding of the Terms of Reference (TOR)/Scope of assignment and ability to translate them into a feasible working plan. A list of the final documents, including reports, drawings, and tables to be delivered as final output, shall be included here. The work plan shall be consistent with the work schedule.

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**A maximum time period of 90 days shall be allowed to the bidder for competition of work.**

Note : The Terms & Conditions and the Clauses of Bid, other than mentioned above, shall remain unchanged.